# THE SCRAPBOOK COLLECTION

PRINCIPLES FOR ENTREPRENEURIAL + INSPIRED COACHING





by Coach4ppol.com

#### STARTING SMALL & NOW



Start shipping something Into the world now, before feeling fully ready.
The smallest project, however imperfect it is, will evoke the rest.
We are Enough and can do Hard Things!

IT IS NOT THE CRITIC WHO COUNTS; not the man who Points out how THE STRONG MAN stumbles, or where Could have done them better. THE CREDIT belongs to the man who is ACTUALLY IN THE ARENA, WHOSE FACE IS MARRED BY DUST AND SWEAT AND BLOOD; who strives valiantly; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually; who knows great enthusiasms. The great devotions; who spends himself in a worthy cause; who it the best knows in the but the triumph of high achievement and who at the worst, if he fails, at least fails WHILE DARING GREATLY, so that his place shall never be with those cold and timid souls who meither know victory nor defeat

STARTUP & GROWTH IS MESSY ADVICE FROM THOSE NOT IN THE ARENA IS WORTHLESS ...

#### ACHIEVING MEANINGFUL GOALS



Taking action may get us moving toward our goals. However, that won't make us become who we need to be so that when we reach them, they actually mean and feel like we intended for them to...

"It's your road and yours alone.
Others may walk it with you, but no one can walk it for you."

- Rumi

WALKING THE ROAD MEANT FOR YOU ...

#### LETTING GO & BECOMING



Attempting to mimic other people's personal practices is very common, not always successful or adapted. How about "simply" choosing to let go of those behaviors that no longer serve us?



Structure defines content - Who do I need to be(come) to support my growth trajectory?

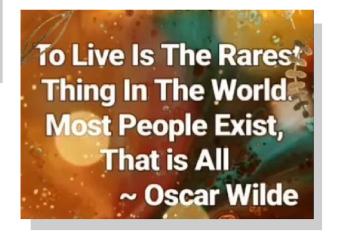
The Way of the Peaceful Warrior - Dan Millman

#### SURRENDERING SIGNIFICANCE

Wide Open I will not die an unlived life. I will not live in fear of falling or catching fire. I choose to inhabit my days, to allow my living to open me, to make me less afiraid, more accessible, to loosen my heart until it - becomes a wing, a torch, a promise. I choose to risk my significance; to live so that which came to me as seed goes to the next as blessom and that which came to me as blossom, goes on as fivil.

"Surrendering significance to allow for genuine identity to emerge, structure, and develop as an original contribution to the world"

Wide Open - On living with Purpose and Passion - Dawna Markova



"Be Yourself, Everybody else is already taken, Oscar Wilde" ... About living our life on purpose

## KNOWING OURSELVES & POETRY

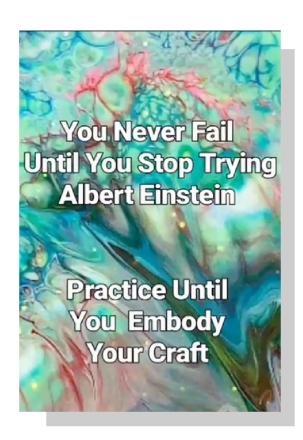
Poetry helps us rediscover for ourselves a part of the world, however small, that we already know. And then, somehow, it sets us on another course.

David Campbell

A poem is like a promise, the substance of something hoped for, the evidence of what is yet to be seen.

The nature of the Poetic construct often opens up a coaching conversation, taking it in a different direction by igniting the imagination ...

## FORGING SUPPORTIVE HABITS



Mindfully directed repetitions breed skills that, in time, evolve into consistent practices that help perfect any craft, foster accountability, and build resilience. Goals however ambitious, once chunked in bite sizes, can be reached in a sensible manner



BUILDING RESILIENCE BECAUSE ...
LIFE HAPPENS

## **CULTIVATING SPACIOUSNESS**



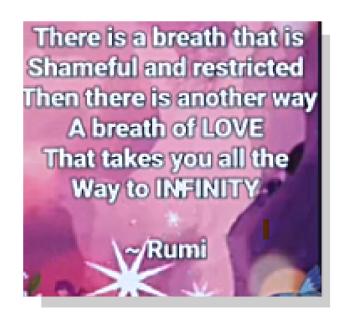
Cultivate an experimental mindset, genuine curiosity, and non-judgment to make room for, more of what may be possible, to arise.

Design mental models for informed decisionmaking. Such is the virtue of a beginner's mind approach



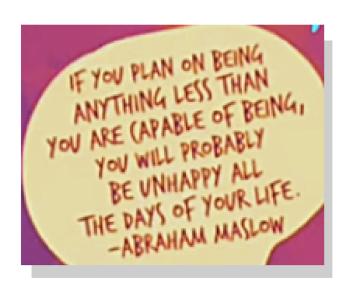
MINDFUL ATTENTION TO INFINITE POSSIBILITIES ...

#### BREATHING INTO POTENTIAL



When people experience positive emotions, their minds broaden, and they open up to new possibilities and ideas. They also build their personal well-being resources: physical, intellectual, and social resources.

Positive Emotions Broaden and Build Theory - Barbara L. Fredrickson



Happiness & Self-Actualization
Abraham Maslow, an American psychologist, was one of the founders of humanistic psychology and is best known for his famous hierarchy of needs. His work focused on the potential and creativity that human beings possess

#### BEFRIENDING FREEDOM



The Anxiety and Freedom relationship.

Some anxiety may manifest as we realize the extent of our capabilities, power, and infinite nature of what may be possible and is therefore beneficial to our development under certain conditions.

Soren Kierkegaard The Psychology of Anxiety

#### DANCING WITH FEAR



On the other side of fear is where the magic happens! Getting out of our comfort zone, and daring past what may hold us back, creates more space to thrive. Courage is not the absence of fear, it's pushing through fears with resolute and compassion for our vulnerabilities



STEPPING OUT OF OUR COMFORT ZONE BECAUSE GROWTH AND CREATIVITY LIVE THERE ...

## LISTENING INTENTIONALLY

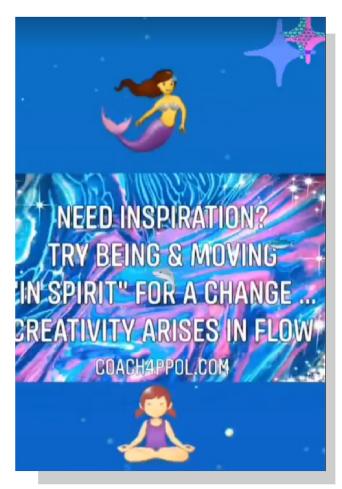


Seek to listen with the intention to understand first, build community and trust. Expand the realm of possibilities in business and life, as well as overall satisfaction levels and personal well-being. Listen for greatness ...

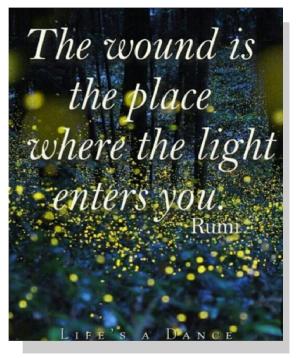


COMPASSION FOR ALL ...
ASSUME WE ALL DO THE
BEST WE CAN

#### **ELICITING CREATIVITY**



Creativity, innovation, and inspiration arise in flow states. Cultivating familiarity with practices that facilitate access to flow is key, in particular in uncertain times and when solving for complexity "Creativity is the new literacy" Chase Jarvis



VULNERABILITY IS THE
BIRTHPLACE OF INNOVATION,
CREATIVITY AND CHANGE
Brenee Brown

#### **MAKING ART**



Creativity is intrinsic to effecting meaningful change, which takes courage and willingness to listen (be vulnerable) to other points of view. Creativity is essential to any purposeful entrepreneurial endeavor, making Art is a brave path to change the world ...



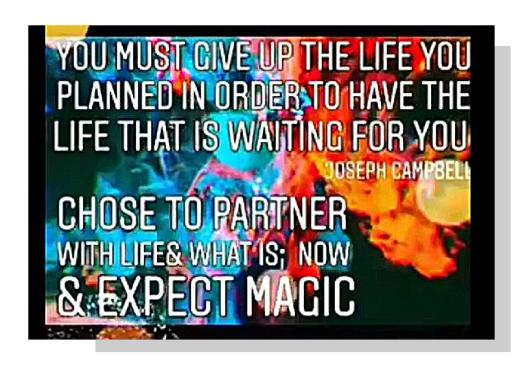
**ESSENTIAL ART** 

#### ENVISIONING THE FUTURE



Visionaries cultivate the skills of generative and mindful presence, that's the well-kept secret to their magic!

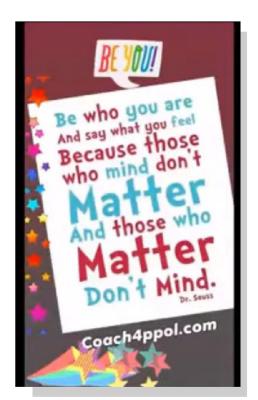
#### PRESENCING OURSELVES



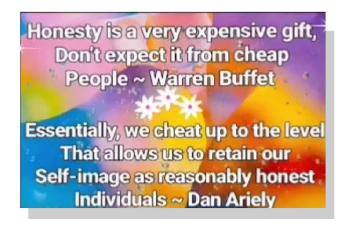
Neither predator nor prey, consciously choose to partner with life as it unfolds. Meet people where they are and things as they stand.

Be present in the moment and witness its magic ...

#### **BEING AUTHENTIC**



Fear of losing connection might lead us to conceal our true selves in order to belong until we figure out the (perceived) loss we are so afraid of would actually not be much compared to the freedom, relief, alignment, and well-being gained from inhabiting, with joy, the fullness of who we truly are ...



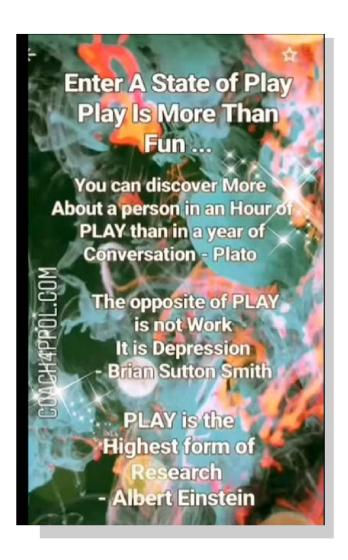
- Warren Buffett ~ Integrity is the most important trait to hire for
- Dan Ariely ~The Honest Truth about Dishonesty: How we lie to everyone, especially ourselves

## LOOSING LIMITING BELIEFS



Why do we seek out, favor, and choose to selectively retain information that suits our pre-existing (often limiting) beliefs?
The confirmation bias keeps us in congruence with the lies (the lenses through which we make sense) we tell ourselves about the world, what is happening and who we are ...

#### CHOOSING PLAYFULNESS



Humor, games, roughhousing, flirtation and fantasy are more than just fun.

Plenty of play in childhood makes for happy, smart adults ... and keeping it up can make us smarter.

Play: How it shapes the brain, opens the imagination, and invigorates the soul

Dr Stuart Brown ...

## STEPPING INTO FLOW

Flow is being completely involved in an activity for lts own sake. The confalls away Time files Every cellon, movement & thought follows Inevitably from the Previous one Like playing jerzz Milhely Osikszentmihelyt

Calling on our deeper awareness and fullest expression to manifest what is needed, moment by moment.

Life is a dance, stay tuned!

Flow is a state of complete immersion in an activity for its own sake

Mihaly Csikszentmihalyi

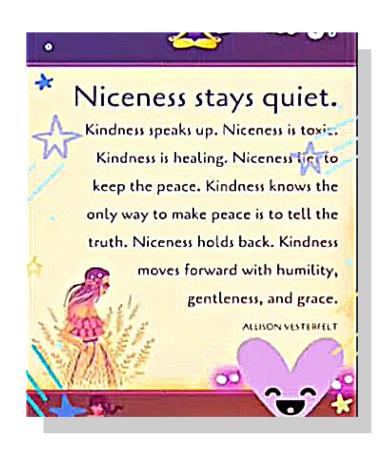
## GETTING OUT OF OUR HEADS



"A great many people think they are thinking when they are merely rearranging their prejudices"
William James

99% of all our thoughts are useless, but they are still controlling our lives
"Stop spending so much time in your head"
Darius Foroux

## **ACTING FROM KINDNESS**



Kindness is about moving forward with humility, gentleness, and grace yet being mindful of the context as it plays out and materializes into the world.

In so being, kindness is genuine, radical and generative

#### UNPLUGGING & SELF-CARE



We have the responsibility to take care of ourselves before attempting to take care of others, so we can heal and move forward in our lives.

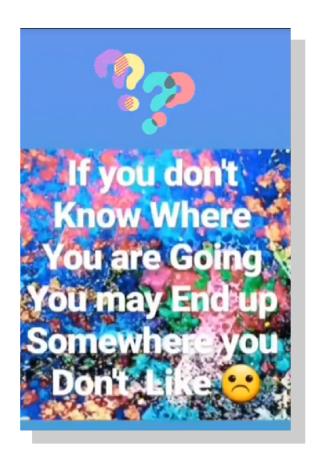
Radical self-care is about choice, courage, empowerment, and letting go. Unplugging regularly is vital to reset and restore.



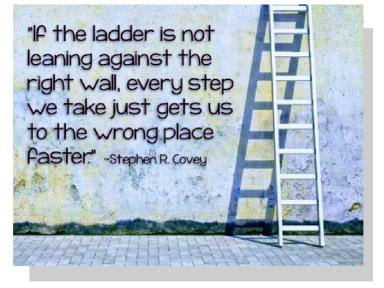
Inner Peace is the new success. Is there genius in madness? 72% of entrepreneurs are affected by mental health conditions.

- Energetic, motivated, and creative people are more likely to be entrepreneurial and have strong emotional states Michael Freeman
- No great mind has ever existed without a touch of madness - Aristotle

#### FINDING OUR OWN WAY

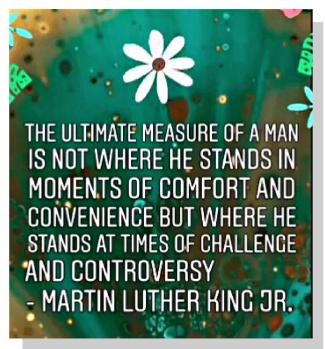


Getting clarity on direction is key ...
"If you don't know where you are going, any road can take you there"
Lewis Carroll, Alice in Wonderland



PICKED THE RIGHT WALL? ...
KEEP CALM!

#### LEADING BY EXAMPLE

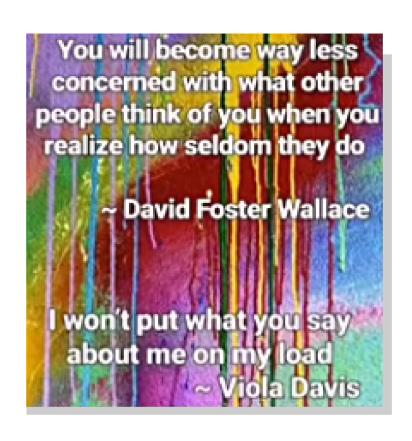


Leadership & instilling
Team behavior
Calm is contagious so is
stress, leaders need to
set the tone right for
teams to embrace and
replicate



The Power & Privilege of Language
The Magic of Expression
Oppressive language does more
than represent violence, it is
violence... Does more than
represent the limits of knowledge;
it limits knowledge ~Toni Morrison

#### **BUILDING COMMUNITY**

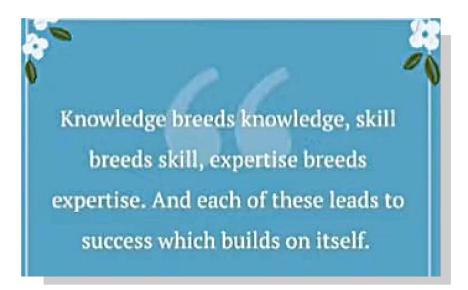


Belonging to yourself first to find connection and community

Everything we hear is an opinion, not a fact. Everything we see is a perspective, not the truth

**Marcus Aurelius** 

## **COMPOUNDING TO SUCCESS**

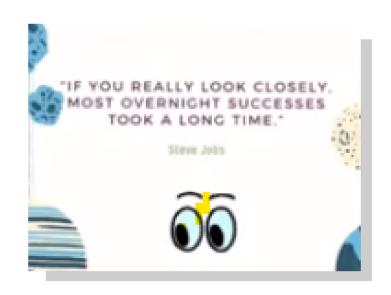


The principle of compounding is the most pervasive yet most invisible pillar in our method, that's how we anchor sustainable, mindful, calibrated practices that nourish continuous improvement and infuse growth along our clients' journeys

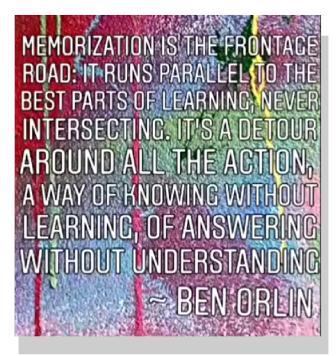
Success is never final Failure is never fatal It's courage that counts

The frontier between perceived failure and success is tenuous. Good decisions can yield unfavorable outcomes and vice versa. Courage to experiment with an open mind and seek meaning is what matters ultimately

#### DEMYSTIFYING INSTANT SUCCESS



What appears like an overnight success on the surface, once investigated is usually the result of 10 to 20 years of hard work, talent, improvements, disappointments, patience, perseverance, failures, successes, resilience, and pivots, in the making. Entrepreneurship is a challenging journey



From Knowledge to Success

How to turn knowledge into learning
and eventually success? One step is often
overlooked: embodiment, and practice.

This is also why more knowledge won't
make anyone more successful, without
implementation and application

## THE SCRAPBOOK COLLECTION

A CREATIVE AND ACCESSIBLE SERIES INSPIRED BY THE GUIDING PRINCIPLES UNDERPINNING OUR ENTREPRENEURIAL—STYLE COACHING PRACTICE TO HELP OUR CLIENTS ACHIEVE THE PERSONAL AND PROFESSIONAL OUTCOMES THAT MATTER MOST TO THEM

## THE SCRAPBOOK COLLECTION

PRINCIPLES FOR ENTREPRENEURIAL + INSPIRED COACHING
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For more information, we'd love to hear from you fh@coach4ppol.com